

MICHAEL A. JACOBS (CA SBN 111664)  
MJacobs@mofo.com  
ARTURO J. GONZÁLEZ (CA SBN 121490)  
AGonzalez@mofo.com  
MORRISON & FOERSTER LLP  
425 Market Street  
San Francisco, California 94105-2482  
Tel: 415.268.7000 / Fax: 415.268.7522

KAREN L. DUNN (*Pro Hac Vice*)  
kdunn@bsfllp.com  
HAMISH P.M. HUME (*Pro Hac Vice*)  
hhume@bsfllp.com  
BOIES SCHILLER FLEXNER LLP  
1401 New York Avenue, N.W.  
Washington DC 20005  
Tel: 202.237.2727 / Fax: 202.237.6131

WILLIAM CARMODY (*Pro Hac Vice*)  
bcarmody@susmangodfrey.com  
SHAWN RABIN (*Pro Hac Vice*)  
srabin@susmangodfrey.com  
SUSMAN GODFREY  
1301 Avenue of the Americas, 32nd Floor  
New York, NY 10019-6023  
Tel: 212.336.8330 / Fax: 212.336.8340

Attorneys for Defendants  
UBER TECHNOLOGIES, INC.  
and OTTOMOTTO LLC

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA  
SAN FRANCISCO DIVISION

WAYMO LLC,  
  
Plaintiff,  
  
v.  
  
UBER TECHNOLOGIES, INC.,  
OTTOMOTTO LLC; OTTO TRUCKING LLC,  
  
Defendants.

Case No. 3:17-cv-00939-WHA

**DECLARATION OF MICHELLE  
YANG IN SUPPORT OF PLAINTIFF  
WAYMO LLC'S ADMINISTRATIVE  
MOTION TO FILE UNDER SEAL  
WAYMO'S OFFER OF PROOF  
REGARDING DEFENDANTS'  
DISCOVERY MISCONDUCT (DKT.  
2466)**

I, Michelle Yang, declare as follows:

1. I am an attorney at the law firm of Morrison & Foerster LLP. I make this declaration based upon matters within my own personal knowledge and if called as a witness, I could and would competently testify to the matters set forth herein. I make this declaration in support of Plaintiff Waymo LLC's Administrative Motion to File Under Seal Waymo's Offer of Proof Regarding Defendants' Discovery Misconduct (Dkt. 2466) and the accompanying exhibits to the Declaration of Jeff Nardinelli ("Exhibits").

2. I have reviewed the following documents and confirmed that only the portions identified below merit sealing:

Document	Portions to Be Filed Under Seal
Waymo's Offer of Proof	Red Boxes
Exhibit 1	Yellow highlights
Exhibit 2	Redacted portions in public refiling at Dkt. 2401-2
Exhibits 4, 19, 20, 32, 34, 35, 38, and 49	Email addresses
Exhibit 5	Entire Document
Exhibit 6	Red Boxes
Exhibit 13	Entire Document
Exhibit 14	Entire Document
Exhibit 15	Entire Document
Exhibit 16	Entire Document
Exhibit 17	Red Boxes
Exhibit 18	Entire Document
Exhibit 21	Entire Document
Exhibit 22	Entire Document
Exhibit 23	Entire Document

Exhibit 24	Entire Document
Exhibit 26	Entire Video
Exhibit 37	Entire Document
Exhibit 40	Entire Document
Exhibit 41	Entire Document
Exhibit 42	Entire Document
Exhibit 43	Entire Document
Exhibit 44	Entire Document
Exhibit 45	Entire Document
Exhibit 48	Red Boxes
Exhibit 54	Entire Document
Exhibit 56	Red Boxes
Exhibit 57	Red boxes
Exhibit 60	Red Boxes
Exhibit 65	Red Boxes
Exhibit 68	Email addresses, telephone numbers, and page UBER00218401
Exhibit 69	Entire Document
Exhibits 73, 75, 97	Entire Documents
Exhibits 83, 84, 85, 86	Entire Documents
Exhibit 94	Portions corresponding to redactions in Dkt. 790
Exhibit 95	Entire Document
Exhibits 66, 67, 76, 77, 93, and 99	Email addresses, telephone numbers
Exhibits 70, 71, 72, and 102	Email addresses, telephone numbers

Exhibit 100	Telephone number
Exhibit A	Red Boxes
Exhibit B	Red Boxes
Exhibit E	Red Boxes
Exhibit G	Red Boxes
Exhibit H	Red Boxes
Exhibit I	Red Boxes
Exhibit J	Red Boxes
Exhibit K	Red Boxes
Exhibit N	Red Boxes
Exhibit Q	Red Boxes
Exhibit U	Red Boxes
Exhibit Z	Red Boxes

3. The yellow-highlighted portions of Exhibit 1 contain references to the same type of confidential material for which the Court granted sealing in its November 29, 2017 Order and December 13, 2017 Order, which are reflected in the public refiling of Exhibit B to Dkt. 2307-2 at Dkt. 2401-2. (Dkt. 2307-2; Dkt. 2382; Dkt. 2401-2.) I understand that the yellow-highlighted portions of Exhibit 1 similarly contain information that implicates the safety, privacy, and reputational interests of former and current Uber employees and vendors, as well as various third-party individuals and entities.

4. The yellow-highlighted portions of Exhibit 1 also contain the email addresses and telephone number of a former Uber employee, which include personal contact information. Uber requests that this contact information be kept confidential in order to protect this former Uber employee from harm or harassment.

5. I understand that Exhibit 2 to Waymo's Offer of Proof is the same document as Exhibit B to the Court's November 29, 2017 Order (Dkt. 2307-2), for which the Court has already

1 granted sealing with respect to the green-highlighted portions of that document. (Dkt. 2307 at 2.)  
2 The Court's December 13, 2017 Order granted additional redactions to this document (Dkt.  
3 2382), which are reflected in the Court's public re-filing at Dkt. 2401-2. Exhibit 2 to Waymo's  
4 Offer of Proof contains information that implicates the safety, privacy, and reputational interests  
5 of former and current Uber employees and vendors, as well as various third party individuals and  
6 entities. Defendants support sealing of the same redacted portions of this document reflected in  
7 Dkt. 2307-2 and Dkt. 2401-2.

8         6.       The red boxes on page 22 of Waymo's Offer of Proof, the entireties of Exhibit 5  
9 and Exhibit 54 contain highly confidential information regarding internal communications among  
10 company employees relating to internal investigations. Similar to the names sealed in Exhibit 2  
11 in accordance with the Court's November 29, 2017 and December 13, 2017 Orders, these exhibits  
12 contain information that could implicate the safety, privacy, and reputational interests of former  
13 and current Uber employees. Defendants request sealing of these documents to protect these  
14 interests.

15         7.       The red boxes in Exhibit 6 contain telephone numbers of Uber employees, which  
16 include personal contact information. Uber requests that this contact information be kept  
17 confidential in order to protect Uber employees from harm or harassment.

18         8.       The entirety of Exhibit 13 contains highly confidential information regarding an  
19 Uber employee's draft internal document on potential objectives considered by the employee for  
20 competitor research, and the entirety of Exhibit 14 contains a list of competitor identities. The  
21 entirety of Exhibit 15 contains a compilation of research results regarding certain third party  
22 competitors, and the entirety of Exhibit 18 contains a presentation regarding competitor research  
23 and strategic considerations. The entirety of Exhibit 37 contains an internal email communication  
24 regarding competitor research in the context of Uber's business strategy and app security. All of  
25 this information has been maintained as highly confidential. Disclosure of this information could  
26 allow competitors to understand Uber's potential strategic goals and research objectives,  
27 indicating specific information that Uber does and does not have about the self-driving industry.  
28

1 Competitors could tailor their own business strategy to the detriment of Uber's competitive  
2 standing.

3 9. The entirety of Exhibit 16 contains highly confidential information regarding an  
4 email exchange between two Uber engineers evaluating various technical considerations for  
5 Uber's LiDAR sensors. I understand that disclosure of this information could allow competitors  
6 to gain detailed insight into the specifics of Uber's technical development and strategy.

7 10. Some of the red boxes of Exhibit 17 contain references to foreign intelligence  
8 objectives, relating to the same general subject matter the Court allowed to be sealed in the Jacobs  
9 letter at Dkt. 2401-2. (*See supra*, ¶ 5.) Some of the red boxes also contain contact information of  
10 Uber employees, which Defendants request sealed to protect privacy interests. The remaining red  
11 boxes of Exhibit 17 are addressed in ¶ 26.

12 11. The entireties of Exhibits 21 and 22 are internal notes containing confidential  
13 information regarding strategic evaluations of the requirements for the self-driving car market,  
14 including analysis of the competition. Disclosure of this information could allow competitors to  
15 acquire knowledge into how Uber evaluates its place in the market and formulates its business  
16 strategy, such that Uber's competitive standing could be significantly harmed.

17 12. The red boxes on pages 15 and 23 of Waymo's Offer of Proof, the entireties of  
18 Exhibits 23, 24, and 45 contain confidential information regarding Uber's evaluation of the  
19 priorities of the self-driving car market and analysis of the competition. In addition, Exhibits 23,  
20 24, and 45 contain the same type of specific sensitive material that the Court allowed to be sealed  
21 in its November 29, 2017 Order and December 13, 2017 Order, which are reflected in the public  
22 refiling of Exhibit B to Dkt. 2307-2 at Dkt. 2401-2. (Dkt. 2307-2; Dkt. 2382; Dkt. 2401-2.)  
23 Similarly, Exhibits 23, 24, and 45 contain information implicating the safety and privacy interests  
24 of various third-party individuals and entities.

25 13. The entireties of Exhibits 40 and 41 are letters containing confidential information  
26 regarding two former employees' claims against Uber. The entireties of Exhibits 42 and 43  
27 contain confidential information regarding the proceedings of these claims, and the entirety of  
28 Exhibit 44 contains confidential information regarding a performance review of one of these

1 employees. The details regarding these former employees' claims and proceedings have been  
2 maintained as confidential by Uber. Uber requests that this information be kept sealed in  
3 accordance with agreements between parties to these proceedings, and in order to protect the  
4 privacy of these former employees.

5 14. The red boxes in Exhibits 56 and 57 contain the mailing address of a former Uber  
6 employee and tax information associated with a law firm. Defendants request this information be  
7 kept sealed in order to protect safety and privacy interests.

8 15. The red boxes in Exhibit 60 contain contact information of former company  
9 employees, including personal email addresses, as well as the names of certain Waymo  
10 employees. Defendants seek to seal this information in order to protect the privacy of these  
11 individuals because this lawsuit is currently the subject of extensive media coverage.

12 16. The red boxes in Exhibit 65 contain highly confidential information regarding  
13 various LiDAR projects in which Uber employees participated, including projects with  
14 confidential third party vendors. I understand that disclosure of this information could allow  
15 competitors to gain insight into the technical projects Uber has considered and undertaken, such  
16 that Uber's competitive standing could be harmed.

17 17. Page UBER00218401 of Exhibit 68 contains highly confidential information  
18 relating to the proposed operating plan of Ottomotto, including specific financial projections.  
19 This information has been maintained as confidential. Disclosure of this information would allow  
20 competitors to understand Defendants' business plans and financial projections, to the detriment  
21 of Defendants' competitive standing.

22 18. The entirety of Exhibit 69 is the Company Disclosure Schedules (Ottomotto)  
23 document for which Judge Corley granted sealing. (Dkt. 707 at 2, 4 (sealing Dkt. 515-11).) The  
24 entirety of Exhibit 94 is a draft version of the Agreement and Plan of Merger (Ottomotto) for  
25 which Judge Corley granted sealing with respect to the portions highlighted in Exhibit B to the  
26 declaration of Jeff Nardinelli in support Waymo's Opposition to Defendants' Administrative  
27 Motion to File Documents Under Seal (Dkt. 526-7) except for portions challenged by Waymo's  
28 Opposition. (Dkt. 707 at 2, 4 (sealing-in-part Dkt. 515-3); Dkt. 790 (public filing of revised

1 redacted version of Dkt. 515-3).) The entirety of Exhibit 95 contains communications discussing  
2 potential revisions to the draft Agreement and Plan of Merger. Defendants seek to seal the red  
3 boxes on page 46 of Waymo's Offer of Proof, the entireties of Exhibit 69 and Exhibit 95, and the  
4 portions of Exhibit 94 corresponding to redactions in Dkt. 790. These acquisition documents  
5 contain non-public, highly confidential information relating to acquisition agreements of Uber,  
6 including highly confidential business information relating to Uber's (a privately held  
7 corporation) corporate structure and highly confidential information relating to terms of the  
8 agreements. The documents contain highly sensitive business information that is not publicly  
9 known, such as specific employees' salary numbers, stock agreements, and their confidentiality is  
10 strictly maintained. This information could be used by competitors to Uber's detriment, including  
11 in the context of negotiating business deals.

12 19. The red boxes on page 46 of Waymo's Offer of Proof, the entirety of Exhibits 73,  
13 75, and 97 contain highly confidential information relating to an agreement between Defendants  
14 and third party Tyto, including specific business terms to the agreement, specific financial  
15 numbers relating to business expenses, invoices, assets, and employee salaries and payments.  
16 The red boxes on page 45 of Waymo's Offer of Proof and the red boxes in Exhibit U contain  
17 highly confidential information relating to employee payments. This information is maintained as  
18 confidential. This information could be used by competitors to Uber's detriment, including in the  
19 context of negotiating business deals.

20 20. The red boxes on pages 16-17 of Waymo's Offer of Proof, the entirety of Exhibits  
21 26, 83, 84, 85, 86, and the red boxes in Exhibits I, G, and Z contain highly confidential  
22 information concerning the identity of certain third party competitors, specific data inputs and  
23 outputs, research objectives, research results, financial numbers regarding research budgets, and  
24 confidential business negotiations. This information has been maintained as confidential.  
25 Disclosure of this information would allow competitors to understand Uber's business strategy in  
26 the self-driving industry, including what information Uber has and does not have or consider,  
27 such that they could tailor their own business strategy to the detriment of Uber's competitive  
28 standing.



1           21. Exhibits 68, 83, 84, 85, 86, 95, and 100 contain email addresses and/or telephone  
2 numbers, including personal telephone numbers, of current and former Uber employees. Uber  
3 requests that this contact information be kept confidential in order to protect current and former  
4 Uber employees from harm or harassment.

5           22. The red boxes on page 176 of Exhibit I contain references to a confidential third  
6 party vendor Uber used to conduct open-source or public research. Defendants request this  
7 information be sealed to protect this confidential business relationship from disclosure and this  
8 third party vendor from possible harassment.

9           23. The red boxes on pages 69 and 205 of Exhibit I contain references to information  
10 for which the Court has already granted sealing with respect to the green-highlighted portions of  
11 Exhibit B to the Court's November 29, 2017 Order. (*See* Dkt. 2307 at 2, Dkt. 2382, Dkt. 2401-  
12 1.) The red boxes on page 17 of Exhibit H contain confidential information of the same type as  
13 that which the Court granted sealing with respect to Exhibit B to the Court's November 29, 2017  
14 Order. This information implicates the safety, privacy, and reputational interests of former and  
15 current Uber employees and vendors, as well as various third party individuals and entities.

16           24. The red boxes on pages 346 in Exhibit A, the red boxes of Exhibit K, and the red  
17 boxes in Exhibit N contain highly confidential information regarding internal communications  
18 among company employees relating to internal investigations. Similar to the information sealed  
19 in accordance with the Court's November 29, 2017 and December 13, 2017 Orders, this exhibit  
20 contains information that could implicate the safety, privacy, and reputational interests of former  
21 and current Uber employees. Defendants request sealing of this document to protect these  
22 interests.

23           25. The red boxes on pages 24-26 of Waymo's Offer of Proof, the red boxes in Exhibit  
24 A, the red boxes in Exhibit B, the red boxes in Exhibit N contain highly confidential information  
25 relating to a data governance program that was never implemented at Uber but which was  
26 intended to effectively manage the data, documents, and email generated by the company and to  
27 identify what information needed to be retained. This information has been maintained as  
28

1 confidential. Public disclosure of this information would reveal internal technology and  
2 confidential business procedures, to the detriment of Uber's competitive standing.

3 26. The red boxes on pages 13 and 24 fn. 19 of Waymo's Offer of Proof, the red boxes  
4 in Exhibit 17, the red boxes in Exhibit 48, the red boxes in Exhibit Q, and the red boxes on pages  
5 204-206 in Exhibit B contain current and former employee names and identities, and Uber  
6 requests that this information be kept confidential in order to protect the privacy of individuals  
7 currently or formerly at a company that is subject of extensive media coverage, in order to protect  
8 them from harm or harassment. Uber's request is narrowly tailored to names and identities that  
9 have not been made public with respect to this subject matter.

10 27. The red boxes on pages 25-26 of Waymo's Offer of Proof, the red boxes in Exhibit  
11 A, the red boxes in Exhibit B, the red boxes in Exhibit E, the red boxes on page 203 of Exhibit G,  
12 the red boxes in Exhibit J, and the red boxes in Exhibit N discuss confidential information  
13 relating to certain confidential proceedings between Uber and certain former employees, which  
14 should be maintained as confidential subject to agreements between parties to those proceedings.

15 28. Exhibits 4, 19, 20, 32, 34, 35, 38, 49, 66, 67, 76, 77, 93, and 99 contain email  
16 addresses and telephone numbers, including personal telephone numbers, of current and former  
17 Uber employees. Uber does not seek to seal the contents of these documents, but requests that  
18 this contact information be kept confidential in order to protect Uber employees from harm or  
19 harassment.

20 29. Exhibits 70, 71, 72, and 102 contain text messages with personal telephone  
21 numbers and email addresses of current and former Uber employees. Uber does not seek to seal  
22 the contents of these documents, but requests that this contact information be kept confidential in  
23 order to protect current and former Uber employees from harm or harassment.

24 30. Defendants' request to seal is narrowly tailored to the portions of Waymo's Offer  
25 of Proof and supporting exhibits that merit sealing.

1 I declare under penalty of perjury that the foregoing is true and correct. Executed this  
2 16th day of January, 2018 at Washington, District of Columbia.

3  
4 /s/ Michelle Yang

Michelle Yang